



## Instructions to Apply for Transportation tender

In order to apply for E-Tender, company needs to be registered on procurement web-page [www.tenders.ge](http://www.tenders.ge)

**E-Tender consists of 5 informational tabs.**

- Description
- Questions
- Proposal
- Results
- Messages

### 1. Description

In the description tab you can find short information about the tender content and requirements. Full tender documentation can be downloaded from the attached files at the bottom of the announcement text.

A screenshot of a web page for a tender announcement. At the top left, there is a large digital timer labeled 'Remaining time' showing '0 : 23 : 17 : 23' with 'DAYS', 'HR', 'MIN', and 'SEC' below it. Below the timer are three buttons: 'Send message', 'Add to favorites', and 'Share' with icons for Facebook and LinkedIn. A vertical sidebar on the left contains sections for 'Additional info:' and 'Submission start: 24 November 2020 Time 08:00'. Under 'Additional info:', there are entries for 'Bid Currency: GEL', 'Discounting type: 3-step discounting', 'Prequalification: No', and 'Bid reduction step: 1300.00 ₣'.

Remaining time

0 : 23 : 17 : 23

DAYS HR MIN SEC

Send message

Add to favorites

Share

Additional info:

Submission start:  
24 November 2020 Time 08:00

Bid Currency: GEL

Discounting type: 3-step discounting

Prequalification: No

Bid reduction step: 1300.00 ₣

On the right side of the page you can view the counter that shows deadline of submitting the offer for the current tender.

Additional information shows:

- Bid submission start time;
- Bid Currency
- Discounting Type: No Discounting, 3 Step Discounting, Reverse/Forward Discounting;
- Prequalification option;
- Bid reduction Step (If discounting is enabled).
- Max/Min Bid Amount (If required)

## 2. Questions

In the following tab companies have possibility to ask questions directly to the procurer representative and receive the answer in the system. In order to use the following tab, user needs to be signed in. Questions asked by the company as well as the received answers are visible for all users, however the author of the question is hidden even for the procurer.

Description      Questions      Proposal

Questions

Your question

Send

## 3. Proposal

### Sign In

Email

Password

Recover

Remember me

Login

Don't have an account yet? [Sign up](#)

In order to apply for the tender, user should be signed in. In case your company is not registered on our web-page, please proceed with “**Sign Up**” button.

Description      Questions      Proposal

Proposal documents

File upload

Initial Price

Create offer

Please fill in the offer. In case the offer is left blank, your tender documentation will not be visible to the procurement organization.

After signing in, you can upload your offer from the “**Proposal**” tab.

**Note:** Uploading the documentation is not mandatory, however the bid must be submitted by pressing “**Create Offer**” button.

Description Questions **Proposal**

Proposal documents		
Description	Type	Size
 Offer - Company A	png	23.91 kB
<a href="#">Download</a> <a href="#">X</a>		
<a href="#">File upload</a>		

In case you would like to delete uploaded file, press button “X”.

Initial Price
<a href="#">Create offer</a>
<small>Please fill in the offer. In case the offer is left blank, your tender documentation will not be visible to the procurement organization.</small>

Proposal	
Currency *	<input checked="" type="radio"/> GEL <input type="radio"/> USD <input type="radio"/> EUR <input type="radio"/> GBP <input type="radio"/> RUB
Price *	<input type="text"/>
Included VAT *	<input type="radio"/> yes <input checked="" type="radio"/> no
Transit Time (Days) *	<input type="text"/>
Payment Terms *	<input type="button" value="Choose"/>
Price validity (Days) *	<input type="text" value="30"/>
Comment	<input type="text"/>
<a href="#">Save</a>	

#### Proposal consists of several fields:

- Currency - Choose currency in case it is not fixed.
- Price - Indicate your price.
- Included VAT - Prices should be without VAT. This field is fixed and does not require any action.
- Transit Time (Days) - Indicate transit time.
- Payment Terms - Choose desired term from the given options.
- Price Visibility (Days) - Price should be valid for 30 days by default. However you can change it if required.
- Comment - This is not mandatory field and can be filled when

After filling in all the required fields, please press button “Save”.

Description Questions **Proposal**

Proposal documents		
Description	Type	Size
 Offer - Company A	png	23.91 kB
<a href="#">Download</a> <a href="#">X</a>		
<a href="#">File upload</a>		

After saving the initial proposal, your bidding documents are successfully stored in the system.

Offer price		
Participant	Proposal	Update
Company B	2'500.00 €	9-Dec-2021 15:05
<a href="#">Edit offer</a>		

You are free to amend the offer or add/remove documents before the deadline.

## 5. Messages

After the tender deadline has passed, tab for messaging is enabled. During the evaluation period procurer and supplier can communicate using messaging tab, so all the exchanged files and information are stored in the system.

The screenshot shows a messaging interface with a header bar containing tabs: Description, Questions, Proposal, Results, and Messages. The Messages tab is highlighted with a red border. Below the header is a table with columns: Participant, Proposal, and Status. A row for 'Company A' shows a proposal amount of 800.00€ and a status of 'Sent'. The main area displays a message from Company A: 'Please upload the quality certificate of the offered goods.' followed by a timestamp '9-Dec 16:30'. Below this is a response from a procurer representative: 'Please kindly review the certificate attached.' with a PDF file icon and the file name 'CertificateOfCompletion...'. The timestamp for this message is '9-Dec 16:31'. At the bottom of the interface is a text input field 'Enter message...' and a blue 'Send' button. There is also a 'Upload file' button with a paperclip icon.

\* Please note that the communication can be initiated only by procurer representative.

## Additional bidding stage

After the submission deadline is reached the tender status becomes "[Evaluation](#)". During the evaluation process procurer can activate additional bidding stage for the participants. Additional bidding stage remains active for **24 hours** and vendors are able to amend their initial offer.

In case the procurer activates the new bidding stage, vendor receives the following notification by e-mail:

**Dear Sir or Madam,**

We would like to inform you that your company has participated in the following tender:

Tender title: [T7850 - Tender for the procurement of fuel](#)

Announcer: **Company X**

Announcer has activated price revision button for your company in the above given tender that allows you to edit the offered price from the proposal tab during 24 hours.

Regards,  
Tenders.ge Administration

- Vendor can amend his initial offer from the “**Proposal**” tab.
- In order to change the price please press the button “**Edit Offer**”.
- After you have finished editing the offer you can press the button “**Finished editing price**” so procurer can instantly view your new offer.
- In case you will not use the above mentioned button, procurer will automatically see your new bid after the bidding stage has ended.

**Note:** Please note that participating in the additional bidding stage is not mandatory.

The screenshot shows the 'Proposal' tab selected in a navigation bar. Below it is a table titled 'Proposal documents' with columns for Description, Type, and Size. A single file, 'Offer - Company A', is listed as a PNG file (23.91 kB). There are download and delete buttons next to it. A 'File upload' button is also present.

Description	Type	Size
Offer - Company A	png	23.91 kB

The screenshot shows the 'Offer price' tab. It lists a participant, Company A, with a proposal of 15'500.00 € updated on 13-Dec-2021 13:06. A message informs the vendor that a price revision button was activated and provides a deadline of 14-Dec-2021 13:06. Two buttons are at the bottom: 'Edit offer' and 'Finished editing price'.

Participant	Proposal	Update
Company A	15'500.00 €	13-Dec-2021 13:06

We would like to inform you that the buyer has activated the price revision button for your company. After completion of price editing, please click the button "Finished editing price". Deadline for editing the price:  
14-Dec-2021 13:06