

REQUEST FOR QUOTATION (RFQ)

RFQ Reference: GE10-4200724315	Date: 29 August 2024
--------------------------------	----------------------

SECTION 1: REQUEST FOR QUOTATION (RFQ) for the provision of Interactive theater play dedicated to safe migration (related to awareness-raising on visa-free travel to the EU) and trafficking in human beings

International Organisation for Migration (IOM) kindly requests your quotation for the provision of services as detailed in Annex 1 of this RFQ.

This Request for Quotation comprises the following documents:

Section 1: This request letter

Section 2: RFQ Instructions and Data

Annex 1: Schedule of Requirements

Annex 2: Quotation Submission Form

Annex 3: Technical and Financial Offer

Annex 4: General Conditions of Contract

When preparing your quotation, please be guided by the RFQ Instructions and Data. Please note that quotations must be submitted using **Annex 2: Quotation Submission Form and Annex 3 Technical and Financial Offer**, by the method and by the date and time indicated. It is your responsibility to ensure that your quotation is submitted on or before the deadline. Quotations received after the submission deadline, for whatever reason, will not be considered for evaluation.

Thank you and we look forward to receiving your quotations.

Procurement Unit

International Organization for Migration

12 Tengiz Abuladze first Dead-end

Tbilisi – Georgia (GMT +4)

T. +995 32 225 22 16

SECTION 2: RFQ INSTRUCTIONS AND DATA

Deadline for the Submission of Quotation	17 September 2024, 16:00, GMT +4 If any doubt exists as to the time zone in which the quotation should be submitted, refer to http://www.timeanddate.com/worldclock/ .
Method of Submission	<p>Quotations must be submitted as follows:</p> <p><input type="checkbox"/> E-tendering</p> <p><input checked="" type="checkbox"/> Email</p> <p><input type="checkbox"/> Courier / Hand delivery</p> <p><input type="checkbox"/> Other Click or tap here to enter text.</p> <p>Bid submission address: Click or tap here to enter text.</p> <ul style="list-style-type: none"> ▪ File Format: PDF ▪ File names must be maximum 60 characters long and must not contain any letter or special character other than from Latin alphabet/keyboard. ▪ All files must be free of viruses and not corrupted. ▪ Max. File Size per transmission: 10MB ▪ Mandatory subject of email: GE10-4200724315 ▪ Multiple emails must be clearly identified by indicating in the subject line "email no. X of Y", and the final "email no. Y of Y." ▪ It is recommended that the entire Quotation be consolidated into as few attachments as possible. ▪ The proposer should receive an email acknowledging email receipt.
Cost of preparation of quotation	IOM shall not be responsible for any costs associated with a Supplier's preparation and submission of a quotation, regardless of the outcome or the manner of conducting the selection process.
Supplier Code of Conduct	All prospective suppliers must read the UN Supplier Code of Conduct and acknowledge that it provides the minimum standards expected of suppliers to the UN. The Code of Conduct, which includes principles on labour, human rights, environment and ethical conduct may be found at: Supplier Code of Conduct (ungm.org) .
Conflict of Interest	UN encourages every prospective Supplier to avoid and prevent conflicts of interest, by disclosing to UN if you, or any of your affiliates or personnel, were involved in the preparation of the requirements, design, specifications, cost estimates, and other information used in this RFQ.
General Conditions of Contract	Any Purchase Order or contract that will be issued as a result of this RFQ shall be subject to the General Conditions of Contract https://www.iom.int/resources/general-conditions-contracts-provisions .
Eligibility	Bidders shall have the legal capacity to enter into a binding contract with IOM and to deliver in the country, or through an authorized representative.
Currency of Quotation	Quotations shall be quoted in GEL
Duties and taxes	The International Organization for Migration is exempt from all direct taxes, except charges for public utility services, and is exempt from customs restrictions, duties, and charges of a similar nature in respect of articles imported or exported for its

	official use. All quotations shall be submitted net of any direct taxes and any other taxes and duties, unless otherwise specified below: All prices shall: <input checked="" type="checkbox"/> be exclusive of VAT and other applicable indirect taxes																								
Language of quotation and documentation including catalogues, instructions and operating manuals	ENGLISH																								
Documents to be submitted	Bidders shall include the following documents in their quotation: <input checked="" type="checkbox"/> Annex 2: Quotation Submission Form duly completed and signed <input checked="" type="checkbox"/> Annex 3: Technical and Financial Offer duly completed and signed and in accordance with the Schedule of Requirements in Annex 1																								
Quotation validity period	Quotations shall remain valid for 30 days from the deadline for the Submission of Quotation.																								
Price variation	No price variation due to escalation, inflation, fluctuation in exchange rates, or any other market factors shall be accepted at any time during the validity of the quotation after the quotation has been received.																								
Partial Quotes	<input checked="" type="checkbox"/> Not permitted																								
Payment Terms	<input checked="" type="checkbox"/> 100% within 30 days after receipt of goods, works and/or services and submission of payment documentation.																								
Contact Person for correspondence, notifications and clarifications	Focal Person: Beka Butskhrikidze E-mail address: butskhrikidz@iom.int																								
Clarifications	Requests for clarification from bidders will not be accepted any later than 7 days before the submission deadline. Responses to request for clarification will be communicated by email on 11 September 2024																								
Evaluation method	<div><input checked="" type="checkbox"/> Other: IOM will evaluate the Proposals on the basis of their responsiveness to the Terms of Reference, compliance with the requirements and by using the following criteria and sub-criteria</div> <table><tr><th>No</th><th>Criteria</th><th>Max. score</th></tr><tr><td>1.</td><td>Overall response</td><td></td></tr><tr><td>1.1</td><td>Completeness of response</td><td>15</td></tr><tr><td>1.2</td><td>Overall concord between requirements and proposal</td><td>15</td></tr><tr><td>2.</td><td>Quality of the Proposal</td><td></td></tr><tr><td>2.1</td><td>Correspondence of the methodology to ToR</td><td>30</td></tr><tr><td>2.2</td><td>Work plan / time schedule</td><td>20</td></tr><tr><td>3.</td><td>Qualification, experience and correspondence of professional staff for the assignment</td><td></td></tr></table>	No	Criteria	Max. score	1.	Overall response		1.1	Completeness of response	15	1.2	Overall concord between requirements and proposal	15	2.	Quality of the Proposal		2.1	Correspondence of the methodology to ToR	30	2.2	Work plan / time schedule	20	3.	Qualification, experience and correspondence of professional staff for the assignment	
No	Criteria	Max. score																							
1.	Overall response																								
1.1	Completeness of response	15																							
1.2	Overall concord between requirements and proposal	15																							
2.	Quality of the Proposal																								
2.1	Correspondence of the methodology to ToR	30																							
2.2	Work plan / time schedule	20																							
3.	Qualification, experience and correspondence of professional staff for the assignment																								

	3.1	Experience of technical personnel (description of previously implemented projects)	20
		Total:	100
	<p>The minimum technical score S_t required to pass is: 80 Points.</p> <p>The Financial evaluation of Service Providers who passed the qualifying score, the lowest Financial Proposal (F1) shall be given a financial score (Sf) of 100 points. The financial scores (Sf) of the other Financial Proposals shall be computed based on the formula:</p> $S_f = 100 \times F_1 / F$ <p>Where:</p> <p>Sf - is the financial score of the Financial Proposal under consideration, F1 - is the price of the lowest Financial Proposal, and F - is the price of the Financial Proposal under consideration.</p> <p>The proposals shall then be ranked according to their combined (Sc) technical (S_t) and financial (Sf) scores using the weights ($T =$ the weight given to the Technical Proposal = 0.80; $F =$ the weight given to the Financial Proposal = 0.20; $T + F = 1$)</p> $S_c = S_t \times T\% + S_f \times F\%$ <p>The firm achieving the highest combined technical and financial score will be invited for negotiations.</p>		
Evaluation criteria	<input checked="" type="checkbox"/> Full compliance with all requirements as specified in Annex 1 <input checked="" type="checkbox"/> Full acceptance of the General Conditions of Contract		
Right not to accept any quotation	IOM is not bound to accept any quotation, nor award a contract or Purchase Order		
Right to vary requirement at time of award	At the time of award of Contract or Purchase Order, IOM reserves the right to vary (increase or decrease) the quantity of services and/or goods, by up to a maximum 25% of the total offer, without any change in the unit price or other terms and conditions.		
Type of Contract to be awarded	Service Agreement		
Expected date for contract award.	24 September 2024		
Policies and procedures	This RFQ is conducted in accordance with Policies and Procedures of IOM		
UNGM registration	<p>IOM is encouraging all suppliers to register at the United Nations Global Marketplace (UNGM) website at www.ungm.org. The Bidder may still submit a quotation even if not registered with the UNGM, however, if the Bidder is selected for Contract award of USD 100,000 and above, the Bidder is recommended to register on the UNGM prior to contract signature. For vendors who do not have the technical means to register in UNGM, the UNGM has implemented an assisted vendor registration functionality that allows IOM procurement personnel to add local vendors to the UNGM.</p>		

ANNEX 1: SCHEDULE OF REQUIREMENTS

TERMS OF REFERENCE

“Interactive theater play dedicated to safe migration and trafficking in human beings”

In the context of a project implemented by the Mission to Georgia of the International Organization for Migration (IOM), which is funded by the European Union, IOM invites interested bidders to submit a project proposal for the following activity:

“Interactive theater play dedicated to safe migration and trafficking in human beings”

IOM wishes to invite specialized service providers to submit a project proposal about the implementation of a theatre play dedicated to the themes of safe migration from Georgia and awareness-raising on and prevention of trafficking in human beings.

The key elements of this theatre play shall be:

- The actors will play 3 scenes dedicated to the various aspects of safe migration from Georgia and trafficking in human beings, which will be interactive in nature (envisaging interaction with the public) and highlighting relevant and topical migration-related issues from different perspectives, all related to the current migratory context of Georgia.
- Engage actively with the audience to ensure maximum participation from the spectators, giving them ample opportunity to contribute to the implementation and assessment of the theater play.
- A moderator oversees the process and provides a brief introduction about the theater's objectives and offer insights on relevant topics, like safe migration and trafficking. The moderator is also responsible for informing the audience about the rules and managing any changes during the performance, as well as engaging with the audience in their assessment of the theater play.

The service provider is expected to:

- Organize and display 6 plays based on 3 different short scenarios, each lasting altogether approximately 90 minutes, and implemented within the months of September and October 2024.
- Dispose of active networks in both the capital Tbilisi and in other areas of Eastern Georgia (Kartli, Mtskheta-Mtianeti, Kakheti) for the purposes of a) identifying and renting adequate venues and b) attract up to 40 spectators for each play.
- Have a sufficient number of well-qualified actors at its disposal to act three scenarios at a high-professional level.
- Report on the implementation of the project (both narrative and financial reports will be required) at a high professional level.
- Facilitate the on-scene production by IOM Georgia of recording audio-visual material of scene preparations, performances, and other related activities for the purpose of promoting IOM's social media campaign.
- Agree all aspects of the project with IOM in advance and inform IOM immediately in case of unforeseen problems during project implementation.

The project proposal shall contain the following elements:

- Short description of the service provider (type of legal person, short description of the statutes of the legal person, including objectives, sphere of activities, as well as short overview of relevant experience in the subject matter concerned).
- A short video or link showcasing previously performed theatre plays that bear thematic relevance to these terms of reference (if available).
- A draft script of a relevant theater scene that thematically fits within the above-specified thematic requirements, no longer than one page (Word document).

Detailed budget, indicating all expected expenses related to the implementation of 6 theater plays

Delivery Requirements: The Service Provider shall commence the provision of Services from **24 September 2024** and fully and satisfactorily complete them by **30 November 2024**

ANNEX 2: QUOTATION SUBMISSION FORM

Bidders are requested to complete this form, including the Company Profile and Bidder's Declaration, sign it and return it as part of their quotation along with Annex 3: Technical and Financial Offer. The Bidder shall fill in this form in accordance with the instructions indicated. No alterations to its format shall be permitted and no substitutions shall be accepted.

Name of Bidder:	Click or tap here to enter text.	
RFQ reference:	Click or tap here to enter text.	Date: Click or tap to enter a date.

COMPANY PROFILE¹

Item Description	Detail			
Legal name of bidder*	Click or tap here to enter text.			
Legal Address (house no, street name, zip code, city*, region*, country*)	Click or tap here to enter text.			
Website	Click or tap here to enter text.			
Registration date* and VAT number*	Click or tap here to enter text. Click or tap here to enter text.			
Legal structure	Choose an item.			
Business type/industry category*	<input type="checkbox"/> Direct Producer/Manufacturing <input type="checkbox"/> Reseller/Distributor/Service Provider			
Are you a UNGM registered vendor?	<input type="checkbox"/> Yes <input type="checkbox"/> No If yes, insert UNGM Vendor Number			
Do you provide services/goods internationally?	<input type="checkbox"/> Yes <input type="checkbox"/> No If no, in which country: Click or tap here to enter text.			
Contact information*	Company Tel/Mobile: Click or tap here to enter text. Company Email: Click or tap here to enter text. Company Website: Click or tap here to enter text. Contact Person 1: Click or tap here to enter text. Contact Person 2: Click or tap here to enter text.			
Disability inclusive business*	<input type="checkbox"/> Yes <input type="checkbox"/> No			
Women-owned/controlled*	<input type="checkbox"/> Yes <input type="checkbox"/> No			
Previous relevant experience: 3 contracts				
Name of previous contracts	Client & Reference Contact Details	Contract Value	Period of activity	Types of activities undertaken

¹ For the selected vendor the Vendor Information Sheet with bank details should signed and submitted

BIDDER'S DECLARATION OF CONFORMITY²

Yes	No	
<input type="checkbox"/>	<input type="checkbox"/>	On behalf of the Supplier, I hereby represent and warrant that neither the Supplier, nor any person having powers of representation, decision-making or control over it or any member of its administrative, management or supervisory body, has been the subject of a final judgement or final administrative decision for one of the following reasons: bankruptcy, insolvency or winding-up procedures; breach of obligations relating to the payment of taxes or social security contributions; grave professional misconduct, including misrepresentation, fraud; corruption; conduct related to a criminal organisation; money laundering or terrorist financing; terrorist offences or offences linked to terrorist activities; child labour and other trafficking in human beings, any discriminatory or exploitative practice, or any practice that is inconsistent with the rights set forth in the Convention on the Rights of the Child or other prohibited practices; irregularity; creating or being a shell company.
<input type="checkbox"/>	<input type="checkbox"/>	On behalf of the Supplier, I further represent and warrant that the Supplier is financially sound and duly licensed.
<input type="checkbox"/>	<input type="checkbox"/>	On behalf of the Supplier, I further represent and warrant that the Supplier has adequate human resources, equipment, competence, expertise and skills necessary to complete the contract fully and satisfactorily, within the stipulated completion period and in accordance with the relevant terms and conditions.
<input type="checkbox"/>	<input type="checkbox"/>	On behalf of the Supplier, I further represent and warrant that the Supplier complies with all applicable laws, ordinances, rules and regulations.
<input type="checkbox"/>	<input type="checkbox"/>	On behalf of the Supplier, I further represent and warrant that the Supplier will in all circumstances act in the best interests of IOM.
<input type="checkbox"/>	<input type="checkbox"/>	On behalf of the Supplier, I further represent and warrant that no official of IOM or any third party has received from, will be offered by, or will receive from the Supplier any direct or indirect benefit arising from the contract.
<input type="checkbox"/>	<input type="checkbox"/>	On behalf of the Supplier, I further represent and warrant that the Supplier has not misrepresented or concealed any material facts during the contracting process.
<input type="checkbox"/>	<input type="checkbox"/>	On behalf of the Supplier, I further represent and warrant that the Supplier will respect the legal status, privileges and immunities of IOM as an intergovernmental organization.
<input type="checkbox"/>	<input type="checkbox"/>	On behalf of the Supplier, I further represent and warrant that neither the Supplier nor any persons having powers of representation, decision-making or control over the Supplier or any member of its administrative, management or supervisory body are included in the most recent Consolidated United Nations Security Council Sanctions List (the "UN Sanctions List") or are the subject of any sanctions or other temporary suspension. The Supplier will immediately disclose to IOM if it or they become subject to any sanction or temporary suspension.
<input type="checkbox"/>	<input type="checkbox"/>	On behalf of the Supplier, I further represent and warrant that the Supplier does not employ, provide resources to, support, contract or otherwise deal with any person, entity or other group associated with terrorism as per the UN Sanctions List and any other applicable anti-terrorism legislation.
<input type="checkbox"/>	<input type="checkbox"/>	On behalf of the Supplier, I further represent and warrant that, the Supplier will apply the highest ethical standards, the principles of efficiency and economy, equal opportunity, open competition and transparency, and will avoid any conflict of interest.
<input type="checkbox"/>	<input type="checkbox"/>	On behalf of the Supplier, I further represent and warrant that the Supplier undertakes to comply with the Code of Conduct, available at https://www.ungm.org/Public/CodeOfConduct .

² This form is mandatory to fill in and sign by every vendor who submits quotation

Yes	No	
<input type="checkbox"/>	<input type="checkbox"/>	It is the responsibility of the Supplier to inform IOM immediately of any change to the information provided in this Declaration.
<input type="checkbox"/>	<input type="checkbox"/>	On behalf of the Supplier I certify that I am duly authorized to sign this Declaration and on behalf of the Supplier I agree to abide by the terms of this Declaration for the duration of any contract entered into between the Supplier and IOM.
<input type="checkbox"/>	<input type="checkbox"/>	IOM reserves the right to terminate any contract between IOM and the Supplier, with immediate effect and without liability, in the event of any misrepresentation made by the Supplier in this Declaration.

Signature: _____

Name: Click or tap here to enter text.

Title: Click or tap here to enter text.

Date: Click or tap to enter a date.

ANNEX 3: TECHNICAL AND FINANCIAL OFFER - SERVICES

Bidders are requested to complete this form, sign it and return it as part of their quotation along with Annex 2 Quotation Submission Form. The Bidder shall fill in this form in accordance with the instructions indicated. No alterations to its format shall be permitted and no substitutions shall be accepted.

Name of Bidder:	Click or tap here to enter text.	
RFQ reference:	Click or tap here to enter text.	Date: Click or tap to enter a date.

Technical Offer

Provide the following:

- a brief description of your qualification, capacity and expertise that is relevant to the Terms of Reference.
- a brief methodology, approach and implementation plan;
- team composition and CVs of key personnel

Financial Offer

Provide a lump sum for the provision of the services stated in the Terms of Reference your technical offer. The lump sum should include all costs of preparing and delivering the Services. All daily rates shall be based on an eight-hour working day.

Currency of Quotation: Click or tap here to enter text.

Ref	Description of Deliverables	Price
1.		
2.		
3.		
4.		
5.		
Total Price		

Breakdown of Fees

Personnel / other elements	UOM	Qty	Unit Price	Total Price
Personnel				
e.g. Project Manager/Team Leader	day			
Other expenses				
International flights				

Subsistence allowance				
Local Transportation				
Communication				
Other Costs: (please specify)				
Total				

Compliance with Requirements

	You Responses		
	Yes, we will comply	No, we cannot comply	If you cannot comply, pls. indicate counter proposal
Delivery Lead Time	<input type="checkbox"/>	<input type="checkbox"/>	Click or tap here to enter text.
Validity of Quotation	<input type="checkbox"/>	<input type="checkbox"/>	Click or tap here to enter text.
Payment terms	<input type="checkbox"/>	<input type="checkbox"/>	Click or tap here to enter text.
Other requirements [pls. specify]	<input type="checkbox"/>	<input type="checkbox"/>	Click or tap here to enter text.

I, the undersigned, certify that I am duly authorized to sign this quotation and bind the company below in event that the quotation is accepted.	
<i>Exact name and address of company</i> Company Name: Click or tap here to enter text. Address: Click or tap here to enter text. Click or tap here to enter text. Phone No.: Click or tap here to enter text. Email Address: Click or tap here to enter text.	Authorized Signature: Date: Click or tap here to enter text. Name: Click or tap here to enter text. Functional Title of Authorised Signatory: Click or tap here to enter text. Email Address: Click or tap here to enter text.

ANNEX 3: TECHNICAL AND FINANCIAL OFFER - WORKS

Bidders are requested to complete this form, sign it and return it as part of their quotation along with Annex 2 Quotation Submission Form. The Bidder shall fill in this form in accordance with the instructions indicated. No alterations to its format shall be permitted and no substitutions shall be accepted.

Name of Bidder:	Click or tap here to enter text.	
RFQ reference:	Click or tap here to enter text.	Date: Click or tap to enter a date.

Technical Offer

Provide the following:

- a brief description of your qualification and capacity that is relevant to the Scope of Works;
- a brief method statement and implementation plan;
- team composition and CVs of key personnel

Financial Offer

Description of Works	UOM	Qty	Unit Price	Total Price
Total				

Compliance with Requirements

	You Responses		
	Yes, we will comply	No, we cannot comply	If you cannot comply, pls. indicate counter proposal
Delivery Lead Time	<input type="checkbox"/>	<input type="checkbox"/>	Click or tap here to enter text.
Validity of Quotation	<input type="checkbox"/>	<input type="checkbox"/>	Click or tap here to enter text.
Payment terms	<input type="checkbox"/>	<input type="checkbox"/>	Click or tap here to enter text.
Other requirements [pls. specify]	<input type="checkbox"/>	<input type="checkbox"/>	Click or tap here to enter text.

I, the undersigned, certify that I am duly authorized to sign this quotation and bind the company below in event that the quotation is accepted.	
Exact name and address of company Company Name: Click or tap here to enter text. Address: Click or tap here to enter text. Click or tap here to enter text. Phone No.: Click or tap here to enter text. Email Address: Click or tap here to enter text.	Authorized Signature: Date: Click or tap here to enter text. Name: Click or tap here to enter text. Functional Title of Authorised Signatory: Click or tap here to enter text. Email Address: Click or tap here to enter text.