



Evaluation Scheme for Technical Assessment of Offers

Section/
Division:
3800

Assignment Title: Strategic Management of the “Georgian Construction Materials Cluster”

Project title:

Clusters 4 Development: Better Business Sophistication in Georgia

		weighting in %	points (max. 100)	assess- ment (2)x(5)
1	Appropriateness of suggested concept and work plan			
	<i>Interpretation of objectives</i>	5		
	<i>Strategy of implementation</i>	7		
	<i>Management of processes, cooperation, learning and innovation</i>	10		
	<i>Work schedule and timelines</i>	5		
	<i>Monitoring and evaluation concept</i>	5		
	Subtotal for 1	32		
2	Experience of the Consultant			
	<i>Excellent communication, facilitation and moderation skills</i>	5		
	<i>Advanced computer skills including Microsoft Office and web-based applications</i>	10		
	<i>At least 7 years of relevant professional experience providing consulting services to the companies, cluster organizations, BMOs, international development agencies working in the field of private sector development, out of which 2 years of working experience in construction sector or related such as (real estate, development).</i>	10		
	<i>Professional experience in the following areas: i. Management in construction and construction materials, real estate industries; ii. Organizational and business strategy development (preferably in construction and construction materials industries); iii. Organizational capacity development (preferably in construction and construction materials industries);</i>	30		
	<i>Proven track record of supporting international experts' missions to Georgia implementing assignments under international capacity development projects;</i>	3		
	<i>Excellent knowledge of English and Georgian knowledges;</i>	10		
	Subtotal for 2	68		
	Grand Total	100		