

# **REQUEST FOR QUOTATION (RFQ)**

RFQ Reference: 4200530752

Date: 01 September 2023

**SECTION 1: REQUEST FOR QUOTATION (RFQ) for the provision of** *Border Crossing Satisfaction Survey at border crossing points in Georgia in the period of October-December 2023 under IBM SAFE project* 

International Organisation for Migration (IOM) kindly requests your quotation for the provision of goods, works and/or services as detailed in Annex 1 of this RFQ.

This Request for Quotation comprises the following documents:

Section 1: This request letter Section 2: RFQ Instructions and Data Annex 1: Schedule of Requirements Annex 2: Quotation Submission Form Annex 3: Technical and Financial Offer

When preparing your quotation, please be guided by the RFQ Instructions and Data. Please note that quotations must be submitted using Annex 2: Quotation Submission Form and Annex 3 Technical and Financial Offer, by the method and by the date and time indicated. It is your responsibility to ensure that your quotation is submitted on or before the deadline. Quotations received after the submission deadline, for whatever reason, will not be considered for evaluation.

Thank you and we look forward to receiving your quotations.

Approved by:

Procurement Unit of IOM Georgia

Signature: Nino SUARISHVILI



## SECTION 2: RFQ INSTRUCTIONS AND DATA

Deadline for the Submission	22 September 2023 / Tbilisi – Georgia (GMT +4)		
of Quotation	If any doubt exists as to the time zone in which the quotation should be submitted,		
	refer to http://www.timeanddate.com/worldclock/.		
Method of Submission	Quotations must be submitted as follows:		
	E-tendering		
	🖾 Email		
	Courier / Hand delivery		
	□ Other Click or tap here to enter text.		
	Bid submission address: SMGEOProcurementUnit@iom.int		
	File Format: PDF		
	<ul> <li>File names must be maximum 60 characters long and must not contain any letter or special character other than from Latin alphabet/keyboard.</li> </ul>		
	<ul> <li>All files must be free of viruses and not corrupted.</li> </ul>		
	<ul> <li>Max. File Size per transmission: 10 MB</li> </ul>		
	<ul> <li>Mandatory subject of email: Quotation / PR4200530752 / Survey on</li> </ul>		
	satisfaction of border crossing		
	<ul> <li>Multiple emails must be clearly identified by indicating in the subject line "email no. X of Y", and the final "email no. Y of Y.</li> </ul>		
	<ul> <li>It is recommended that the entire Quotation be consolidated into as few attachments as possible.</li> </ul>		
	<ul> <li>The proposer should receive an email acknowledging email receipt.</li> </ul>		
Cost of preparation of	IOM shall not be responsible for any costs associated with a Supplier's preparation		
quotation	and submission of a quotation, regardless of the outcome or the manner of		
	conducting the selection process.		
Supplier Code of Conduct	All prospective suppliers must read the UN Supplier Code of Conduct and acknowledge that it provides the minimum standards expected of suppliers to the UN. The Code of Conduct, which includes principles on labour, human rights, environment and ethical conduct may be found at: <u>Supplier Code of Conduct</u>		
Conflict of Interest	(ungm.org). UN encourages every prospective Supplier to avoid and prevent conflicts of interest,		
connet of interest	by disclosing to UN if you, or any of your affiliates or personnel, were involved in the		
	preparation of the requirements, design, specifications, cost estimates, and other		
	information used in this RFQ.		
General Conditions of	Any Purchase Order or contract that will be issued as a result of this RFQ shall be		
Contract	subject to the IOM General Conditions of Contract for provision of		
	goods/services/transportation/medical services available at		
	https://www.iom.int/do-business-us-procurement.		
Eligibility	Bidders shall have the legal capacity to enter into a binding contract with IOM and		
Currency of Quotation	deliver in the country, or through an authorized representative.Quotations shall be quoted in EUR.		
Duties and taxes	The International Organization for Migration is exempt from all direct taxes, except		
Duties and taxes	charges for public utility services, and is exempt from customs restrictions, duties,		
and charges of a similar nature in respect of articles imported or exported			
	official use. All quotations shall be submitted net of any direct taxes and any other		
	taxes and duties, unless otherwise specified below:		
	All prices shall:		
	$\Box$ be inclusive of VAT and other applicable indirect taxes		
	$oxedsymbol{\boxtimes}$ be exclusive of VAT and other applicable indirect taxes		



	UN MIGRATION
Language of quotation and	English
documentation including	
catalogues, instructions and	
operating manuals	
Documents to be submitted	Bidders shall include the following documents in their quotation:
	Annex 2: Quotation Submission Form duly completed and signed
	⊠ Annex 3: Technical and Financial Offer duly completed and signed and in
	accordance with the Schedule of Requirements in Annex 1
	Other Click or tap here to enter text.
Quotation validity period	Quotations shall remain valid for 60 days from the deadline for the Submission of Quotation.
Price variation	No price variation due to escalation, inflation, fluctuation in exchange rates, or any
	other market factors shall be accepted at any time during the validity of the
	quotation after the quotation has been received.
Partial Quotes	
Partial Quotes	$\boxtimes$ Not permitted
	Permitted (please specify, i.e. by LOTs only or by line item, etc)
Payment Terms	☑ 100% within 30 days after receipt of goods, works and/or services and
	submission of payment documentation.
-	□ Other Click or tap here to enter text.
Contact Person for	Focal Person: Nino Suarishvili
correspondence,	E-mail address: nsuarishvili@iom.int copying
notifications and	smgeoprocurementunit@iom.int
clarifications	Attention: Quotations shall not be submitted to this address but to the address for
	quotation submission above.
Clarifications	Requests for clarification from bidders will not be accepted any later than 5 days
	before the submission deadline. Responses to request for clarification will be
	communicated via e-mail by 17 September 2023
Evaluation method	The contract will be awarded to the lowest price substantially compliant offer
	□ Other Click or tap here to enter text.
Evaluation criteria	Full compliance with all requirements as specified in Annex 1
	⊠Full acceptance of the General Conditions of Contract
	⊠Comprehensiveness of after-sales services
	Earliest Delivery /shortest lead time
	□Others (for ex, environmental criteria/considerations, etc)
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Right not to accept any quotation	IOM is not bound to accept any quotation, nor award a contract or Purchase Order
Right to vary requirement at	At the time of award of Contract or Purchase Order, IOM reserves the right to vary
time of award	(increase or decrease) the quantity of services and/or goods, by up to a maximum
	25% of the total offer, without any change in the unit price or other terms and
	conditions.
Type of Contract to be awarded	Purchase Order Or Contract
Expected date for contract	29 September 2023
award.	
Policies and procedures	This RFQ is conducted in accordance with Policies and Procedures of IOM
UNGM registration	IOM is encouraging all suppliers to register at the United Nations Global Marketplace
	(UNGM) website at www.ungm.org. The Bidder may still submit a quotation even if
	not registered with the UNGM, however, if the Bidder is selected for Contract award
	of USD 100,000 and above, the Bidder is recommended to register on the UNGM
	prior to contract signature. For vendors who do not have the technical means to
	register in UNGM, the UNGM has implemented an assisted vendor registration
	functionality that allows IOM procurement personnel to add local vendors to the
	UNGM.
	I/168 (Rev.3): Procurement Manual_ Annex 20_ effective on 17 March 2023



## **ANNEX 1: SCHEDULE OF REQUIREMENTS**

### **TERMS OF REFERENCE (TOR)**

Location: Georgia

Duration: October 2023 and December 2023

**Related programme/project**: EU4 Security, Accountability and Fight against Crime in Georgia (SAFE) – Support to Integrated Border Management in Georgia

**Supervision:** Senior Programme Manager of Immigration and Border Governance Unit, International Organization for Migration, IOM Mission to Georgia

### 1. Background

With the support of the European Union, IOM aims to contribute to enhanced security to the citizens of Georgia through support to the consolidation of Integrated Border Management capability, while fully taking into account human rights and integration of the gender perspective. Among other objectives the programme foresees 1) enhanced accountability and integrity of border agencies and respect of the rule of law, human rights and gender, and 2) Enhanced capacities of Border Police and Patrol Police to train their staff in operational, technical and rights-based considerations as they relate to their work.

Therefore, IOM Georgia, in coordination with the Patrol Police of the Ministry of Internal Affairs of Georgia and the Customs Department of the Revenue Service of Georgia is planning to carry out a comprehensive Border Crossing Satisfaction Survey to determine level of satisfaction of travellers with the competence and integrity of border officials in the international airports as well as main land border crossing points. The satisfaction survey aims to:

• Determine traveller's level of satisfaction (disaggregated by gender, age, nationality, quality of multiple aspects of service provided by the border officers, etc.) with the services received at the border crossing points;

- Identify gaps in border officials service at the border crossing points;
- Recommend actions for improving services.

## 2. Objectives of the Assignment

A Contractor provide support to IOM Georgia in the following work: I. Design methodology and questionnaire for quantitative data collection. II. Conduct face to face interviews at the border crossing points. III. Data processing and analysis to define the levels of satisfaction of travellers and report writing.

The satisfaction survey at Georgian border crossing points will involve 3,000 respondents. The survey will be conducted at three international airports in Georgia: Tbilisi, Batumi and Kutaisi, and will cover two land border crossing points - in Sarpi and Sadakhlo. For each location, a total of 600 respondents will be interviewed. In addition to the quota for each crossing point, another quota needs to be introduced to ensure interviewing of the identical number of Georgian citizens and foreign nationals. In view of the fact that IOM's project Support to Integrated Border Management in Georgia (SAFE) was launched in 2019 and will end in the beginning of 2024, the report should include the evolution of travelers' perspective on quality of border services over the years to detect any changes in border officials competences, as a result of actions implemented and support provided in the framework of the project.

The survey will be conducted through a face-to-face interview. The questionnaire will be prepared in coordination with IOM Georgia. The survey will require extensive consultation and collaboration with the





Patrol Police of the Ministry of Internal Affairs of Georgia and the Customs Department of the Revenue Service of Georgia.

The Contractor will be responsible for report writing after data are collected, processed and analysed. The report should not only include key findings but also recommendations and next actions for improvement of services at the borders.

## 3. Scope of Work and Expected Deliverables

#### Scope of work and tasks

In close collaboration with the relevant staff of IOM Georgia the Contractor will carry out the following tasks:

- Meet with representatives of IOM Georgia to discuss the survey objectives, expectations and workplan;
- Develop the appropriate sample design for the survey;
- Design survey questionnaire for travellers at the Georgian border crossing points;
- Provide all supporting documents for the questionnaire: coding guides, manuals for enumerators and data entry;
- Prepare plan for survey implementation;

• Produce border crossing satisfaction survey report and provide recommendations for further improvements.

### Expected deliverables and performance indicators

Survey final report (hard and soft copies of a survey methodology, questionnaire, and related manuals and report) provided in English and Georgian languages according to the plan and to the satisfaction of IOM.

### 4. Experience and/or skills required

• Research company with at least 10 years of relevant social research experience and work experience in statistical field;

• Experience in quantitative methodologies, using different statistical techniques and software packages and computer-based programs;

• Proven track record on successful delivery of high-quality reports and recommendations;

• Previous cooperation with the UN and/or IOM will be considered as an asset.

## 5. Timeline for the completion of the survey

The assignment shall be for a total duration of 90 days, from approximately 1 October 2023 till 29 December 2023. The timely planning, communication, preparation and execution of the assignment is of utmost importance for IOM Georgia.

#### 6. **Commencement of the Work**

After signing the Contract, the Contractor will meet with the IOM Georgia team to discuss all technical and non-technical matters for the survey. At the meeting, the Contractor will present the workplan for discussion and, if necessary, will revise the workplan accordingly.





Bidders are requested to complete this form, including the Company Profile and Bidder's Declaration, sign it and return it as part of their quotation along with Annex 3: Technical and Financial Offer. The Bidder shall fill in this form in accordance with the instructions indicated. No alterations to its format shall be permitted and no substitutions shall be accepted.

Name of Bidder:	Click or tap here to enter text.		
RFQ reference:	Click or tap here to enter text.	Date: Click or tap to enter a date.	

#### VENDOR INFORMATION SHEET<sup>1</sup>

Item Description	Detail		
Legal name of bidder*	Click or tap here to enter text.		
Legal Address (house no, street name, zip code, city*, region*, country*)	Click or tap here to enter text.		
Website	Click or tap here to enter text.		
Registration date* and VAT number*	Click or tap here to enter text. Click or tap here to enter text.		
Legal structure	Choose an item.		
Business type/industry category*	□ Direct Producer/Manufacturing □ Reseller/Distributor/Service Provider		
Are you a UNGM registered vendor?	□ Yes □ No If yes, insert UNGM Vendor Number		
Do you provide services/goods internationally?	□ Yes □ No       If no, in which country: Click or tap here to enter text.		
Contact information*	Company Tel/Mobile: Click or tap here to enter text. Company Email: Click or tap here to enter text. Company Website: Click or tap here to enter text. Contact Person 1:Click or tap here to enter text. Contact Person 2: Click or tap here to enter text.		
Disability inclusive business*	□ Yes □ No		
Women-owned/controlled*	□ Yes □ No		
Bank Information	Bank Name: Click or tap here to enter text. Bank Address: Click or tap here to enter text. IBAN: Click or tap here to enter text. SWIFT/BIC: Click or tap here to enter text. Account Currency: Click or tap here to enter text. Bank Account Number: Click or tap here to enter text. Other relevant information: Click or tap here to enter text.		



## BIDDER'S DECLARATION OF CONFORMITY<sup>2</sup>

Yes	No	
		On behalf of the Supplier, I hereby represent and warrant that neither the Supplier, nor any person having powers of representation, decision-making or control over it or any member of its administrative, management or supervisory body, has been the subject of a final judgement or final administrative decision for one of the following reasons: bankruptcy, insolvency or winding-up procedures; breach of obligations relating to the payment of taxes or social security contributions; grave professional misconduct, including misrepresentation, fraud; corruption; conduct related to a criminal organisation; money laundering or terrorist financing; terrorist offences or offences linked to terrorist activities; child labour and other trafficking in human beings, any discriminatory or exploitative practice, or any practice that is inconsistent with the rights set forth in the Convention on the Rights of the Child or other prohibited practices; irregularity; creating or being a shell company.
		On behalf of the Supplier, I further represent and warrant that the Supplier is financially sound and duly licensed.
		On behalf of the Supplier, I further represent and warrant that the Supplier has adequate human resources, equipment, competence, expertise and skills necessary to complete the contract fully and satisfactorily, within the stipulated completion period and in accordance with the relevant terms and conditions.
		On behalf of the Supplier, I further represent and warrant that the Supplier complies with all applicable laws, ordinances, rules and regulations.
		On behalf of the Supplier, I further represent and warrant that the Supplier will in all circumstances act in the best interests of IOM.
		On behalf of the Supplier, I further represent and warrant that no official of IOM or any third party has received from, will be offered by, or will receive from the Supplier any direct or indirect benefit arising from the contract.
		On behalf of the Supplier, I further represent and warrant that the Supplier has not misrepresented or concealed any material facts during the contracting process.
		On behalf of the Supplier, I further represent and warrant that the Supplier will respect the legal status, privileges and immunities of IOM as an intergovernmental organization.
		On behalf of the Supplier, I further represent and warrant that neither the Supplier nor any persons having powers of representation, decision-making or control over the Supplier or any member of its administrative, management or supervisory body are included in the most recent Consolidated United Nations Security Council Sanctions List (the "UN Sanctions List") or are the subject of any sanctions or other temporary suspension. The Supplier will immediately disclose to IOM if it or they become subject to any sanction or temporary suspension.
		On behalf of the Supplier, I further represent and warrant that the Supplier does not employ, provide resources to, support, contract or otherwise deal with any person, entity or other group associated with terrorism as per the UN Sanctions List and any other applicable anti-terrorism legislation.
		On behalf of the Supplier, I further represent and warrant that, the Supplier will apply the highest ethical standards, the principles of efficiency and economy, equal opportunity, open competition and transparency, and will avoid any conflict of interest.

 $<sup>^{\</sup>rm 2}$  This form is mandatory to fill in and sign by every vendor who submits quotation

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Yes	No	
		On behalf of the Supplier, I further represent and warrant that the Supplier undertakes to comply with the Code of Conduct, available at <a href="https://www.ungm.org/Public/CodeOfConduct">https://www.ungm.org/Public/CodeOfConduct</a> .
		It is the responsibility of the Supplier to inform IOM immediately of any change to the information provided in this Declaration.
		On behalf of the Supplier, I certify that I am duly authorized to sign this Declaration and on behalf of the Supplier I agree to abide by the terms of this Declaration for the duration of any contract entered into between the Supplier and IOM.
		IOM reserves the right to terminate any contract between IOM and the Supplier, with immediate effect and without liability, in the event of any misrepresentation made by the Supplier in this Declaration.

#### Signature: \_\_\_\_\_

Т

- Name: Click or tap here to enter text.
- Title: Click or tap here to enter text.
- Date: Click or tap to enter a date.



## **ANNEX 3: TECHNICAL AND FINANCIAL OFFER - SERVICES**

Bidders are requested to complete this form, sign it and return it as part of their quotation along with Annex 2 Quotation Submission Form. The Bidder shall fill in this form in accordance with the instructions indicated. No alterations to its format shall be permitted and no substitutions shall be accepted.

Name of Bidder:	Click or tap here to enter text.		
<b>RFQ reference:</b> Click or tap here to enter text.		Date: Click or tap to enter a date.	

#### **Technical Offer**

Provide the following:

- a brief description of your qualification, capacity and expertise that is relevant to the Terms of Reference.
- a brief methodology, approach and implementation plan;
- team composition and CVs of key personnel

#### **Financial Offer**

Provide a lump sum for the provision of the services stated in the Terms of Reference of your technical offer. The lumpsum should include all costs of preparing and delivering the Services. All daily rates shall be based on an eight-hour working day.

Currency of Quotation: Click or tap here to enter text.

Ref	Description of Deliverables	Price
1.		
2.		
3.		
4.		
5.		
	Total Price	

#### **Breakdown of Fees**

Personnel / other elements	UOM	Qty	Unit Price	Total Price
Personnel				
e.g. Project Manager/Team Leader	day			
Other expenses				
International flights				



Subsistence allowance		
Local Transportation		
Communication		
Other Costs: (please specify)		
Total		

### **Compliance with Requirements**

	You Responses			
	Yes, we will comply	No, we cannot comply	If you cannot comply, pls. indicate counter proposal	
Delivery Lead Time			Click or tap here to enter text.	
Validity of Quotation			Click or tap here to enter text.	
Payment terms			Click or tap here to enter text.	
Other requirements [pls. specify]			Click or tap here to enter text.	

I, the undersigned, certify that I am duly authorized to sign this quotation and bind the company below in event that the quotation is accepted.				
Exact name and address of company	Authorized Signature:			
Company NameClick or tap here to enter text. Date:Click or tap here to enter text.				
Address: Click or tap here to enter text. Name:Click or tap here to enter text.				
Click or tap here to enter text. Functional Title of Authorised				
Phone No.:Click or tap here to enter text. Signatory:Click or tap here to enter text.				
Email Address: Click or tap here to enter text. Email Address: Click or tap here to enter text.				